



AMERICAN FOREST  
MANAGEMENT  
Position Announcement

**Position Title:** District Manager  
**Reports To:** Region Manager  
**Department:** Natchitoches, LA

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American Forest Management, Inc. (AFM) is the largest forest consulting and real estate brokerage firm in the United States. AFM currently manages over 6 million acres of privately owned timberland and has sold over \$2 billion in real estate transactions. With 265 employees operating from 49 offices located in 16 states, AFM's team of professionals is focused on meeting client needs by providing a complete range of forestry services. Our small regionally dispersed offices allow us to provide individualized services, and our large overall size allows us to coordinate teams of foresters and technical specialists for large, complex jobs.

AFM's Natchitoches, LA, location has an opening for a District Manager position reporting to the Region Manager. The position is responsible for management of TIMO property as well as NIPF business in North-East Texas, Arkansas and Louisiana. It is also responsible for generating new business in forest management and real estate services and manages from 3-5 employees. Activities include internal and client budget preparation, timber sales and marketing, harvesting, reforestation, road construction and maintenance, contract negotiation, hunting club management, environmental compliance, and land sales.

**Minimum Qualifications:**

- BS in Forestry; Master's in Forestry, or related field preferred.
- Minimum preferred 7 years of experience in forest operations including silviculture, harvesting, timber marketing and forest inventory. Will consider less experience if in strong operational/supervisory roles.
- Supervisory experience preferred.
- Highly proficient in Microsoft Excel and Word; working knowledge of GIS & GPS applications.
- Strong analytical and writing skills.
- Registered Forester in at least one of the three state area or ability to obtain accreditation in the first two years of employment.
- Must have personal skills necessary to communicate with TIMO and NIPF clients.
- Must have valid driver's license.

**Principle Duties & Responsibilities:**

- Prepares budgets, annual operating plans, forecasts, and reports for TIMO and NIPF clients.
- Oversees the management of contractors in the implementation of forest operations.
- Manages contract negotiation for management operations, timber and land sales to assure compliance with government regulations and client objectives.
- Develops and manages real estate activities.
- Manages team for compliance with Company mission, vision, core values, and policies.
- Manages team performance and safety program.

**Salary and Benefits:**

- Salary commensurate with qualifications and experience
- Salary position paid semi-monthly
- 9 paid holidays
- Paid vacation schedule
- Company assigned vehicle
- Healthcare and disability plan
- 401 (K) retirement plan
- Eligible for annual and new business bonus plans

To apply, please go to: <http://atsod.com/j/s.cfm/OHB>